

Medical Excess Announces BAS As Its Newest Organ Transplant Program Producer

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South Coast Metro, CA – Medical Excess has announced that Benefit Administrative Systems, LLC (BAS) has become its newest Pooled Producer for the Medical Excess fully-insured transplant program. The product is designed for employer groups that self-fund their medical benefits by helping to mitigate the catastrophic expense of transplant exposures. The average cost of a transplant today exceeds \$350,000.

Founded in 1983, BAS administers the employee benefit programs for more than 300 employer groups covering 75,000 employees. These employer groups range in size from 25 to 4,500 employees. With offices in Chicago and St. Louis, the goal of BAS is to design and manage employee benefit plans that are not only cost effective for the employer but meets the ever changing needs of the employee and his family.

“We see the Medical Excess Organ Transplant program as a necessary adjunct to self-funded medical plans because it combines risk transfer with access to excellent transplant hospitals and experienced transplant nurse management at an affordable price”, explains Marty Joseph, BAS Partner. “It is an excellent way to stabilize stop loss insurance for our groups as well as provide the highest level patient management and care.”

Medical Excess has been marketing the fully-insured Organ Transplant product since 2004, having covered over 1,000 self-funded groups which now total nearly 500,000 participants. Medical Excess’ Pooled TPAs can market the transplant product to any self-funded group over 50 employees and next to any stop loss carrier contract. There are currently 47 ‘Pooled’ Producers nationwide that can offer this program. “BAS exemplifies the type of Third Party Administrator that we enjoy creating this special kind of relationship”, says Russ Jehs, Vice President of Transplant Product Management for Medical Excess. “They truly understand the significant value this product brings to their groups, and the competitive differential it affords.”

About Benefit Administrative Systems, LLC (BAS)

Founded in 1983 by Michael R. Elliott and now owned in partnership with Marty Joseph and Joe Toscano, BAS has become a premier Third Party Administrator in the national marketplace. Elliott, Joseph and Toscano have a combined insurance and financial background of more than 80 years. Visit www.benadmsys.com.

About Medical Excess

Medical Excess provides catastrophic healthcare risk solutions to organizations that are at risk for the healthcare of their members. Products are distributed through a select number of qualified Claims Administrators and brokers. Providing clients with value added capabilities is a commitment Medical Excess makes to their Producers. Medical Excess is a division of AIU Holdings, Inc. and has been underwriting Employer Stop Loss on behalf of its carriers since 1974. The company maintains underwriting offices in South Coast Metro, California and Indianapolis, Indiana. Contact Russ Jehs at (317) 704-6559, Russ.Jehs@MedicalExcess.com and visit www.medicalexcess.com.

About AIU Holdings

AIU Holdings is the marketing name for the worldwide property casualty and general insurance operations of AIU Holdings, Inc. and AIU Holdings LLC. Visit www.aiuholdings.com.