

March 10, 2009

Dear Valued Customer:

Effective today Medical Excess will begin using National Union Fire Insurance Company of Pittsburgh, Pa. (National Union) as the issuing company for our stop loss business. In addition, National Union will be the issuing carrier for our organ transplant carve-out product as those policies are filed and approved in each state. Like Medical Excess, National Union is a member company of the Commercial Insurance Group. As formally announced on March 2, 2009, both companies are members of the new AIU Holdings, Inc. National Union is a stock property-casualty insurance company incorporated under the laws of the Commonwealth of Pennsylvania on February 14, 1901. National Union is licensed in all 50 states of the United States and the District of Columbia, as well as certain foreign jurisdictions, and engages in a broad range of insurance and reinsurance activities. National Union has more than 40 years of experience as an insurance leader in accident and health coverages and is rated "A" by the A. M. Best Company.

**National Union**  
**Relevant Statistics\***

Net Written Premiums	\$ 6.579 Billion
Admitted Assets	\$33.707 Billion**
Policyholder Surplus	\$11.826 Billion***
Net Income	\$ 1.370 Billion

Medical Excess is making this change for three reasons:

- 1) AIG Life Insurance Company, the insurer that currently issues both our Stop Loss and Organ Transplant products, is one of the companies slated to be divested from AIG. Accordingly, at some point it will no longer be available to Medical Excess;
- 2) Writing with National Union will keep the business within AIU Holdings, Inc., and
- 3) Issuing our products within AIU Holdings, Inc., will allow us to continue to take advantage of internal efficiencies.

Other than the change from AIG Life to National Union, everything else at Medical Excess remains the same-- the same great people, the same great service, the same underwriting guidelines, the same commitment to serving our producers and policyholders.

Attached you will find an FAQ's document that I believe will address general questions related to the National Union transition. Should you have questions that are not addressed in the FAQ's document, please contact your Regional Sales Director or your Underwriter. You may also contact me directly.



John F. Snyder  
CEO  
Medical Excess  
A Member of AIU Holdings, Inc.

\*Per Annual Statutory Statement as of 12/31/2008.

\*\*Securities carried at \$2.482 billion are deposited as required by law or otherwise pledged.

\*\*\*Includes paid up capital stock of \$3.880 billion.

**AIU Holdings is the marketing name for the worldwide property casualty insurance operations of American International Group, Inc. In the United States, all products are written by insurance company subsidiaries of AIU Holdings, Inc. Coverage may not be available in all jurisdictions and is subject to actual policy language. Non-insurance products and services may be provided by independent third parties.**